

AXCO-Motors

AXCO-Motors Oy solutions contribute to clean and renewable energy production. AXCO-Motors develops and manufactures permanent magnet generators and motors, especially for hydropower production and marine vessels. Over 70 % of our projects are exported to the EU and North America. The design, assembly and testing of electrical machines are carried out in Lappeenranta.

The company's target is to grow significantly in the coming years. We are seeking a person with desire and enthusiasm to contribute significantly to our growth together with our team.

We are looking for

Account manager

at Lappeenranta headquarters for an indefinite period of employment.

At the beginning of your employment your areas of responsibility are quotation and sales to our co-operation partner in marine industry. As you gain experience, you will have responsibilities for more customer relationships. New customer acquisition from selected target markets will also fall into your field of work.

Your job will include:

- The development of quotation tools
- Preparation of quotations
- The sales of own projects
- Creating, maintaining and developing good customer relationships
- Participation in customer meetings and trade fairs.

Success in the task requires good commercial and technical skills and at least a polytechnic degree. Good spoken and written communication skills in English are indispensable. Other language skills are considered an advantage. Experience in electrical machines or machine building is an advantage in the job.

We offer to you a position in an interesting and versatile job where you can develop your skills. According to your features, you have the opportunity to make a significant contribution to the development of our company.

For further information, please contact CEO Juhana Ylikojola tel. +358 40 591 5716.

Please submit your application with CV and salary request latest by 21.1.2018 by email to juhana.ylikojola@axcomotors.com